

## World Vision Saved Over 40%

Sourcing Unified Communications-as-a-Service (UCaaS),  
Reducing Risk and Improving Functionality with StrataCore

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### CASE STUDY

## Cost Savings and Service Improvements

The comprehensive UCaaS solution chosen will save World Vision \$800K over the initial term of the contract, and 40% on overall voice-related costs. The best part about the reduced cost is that it will flow through to funding the people they help. The solution also provided World Vision employees with a full communications feature set including a secure mobile application and face-to-face on-line meetings.

The IT department gained the ease of administration they wanted and eliminated the need for deeply technical, onsite, PBX skills. “We’re now running our RingCentral system with technical people who don’t need extensive telephony experience,” says Randy Boyd, Infrastructure Architect. World Vision also appreciates the fact that there is now only one bill for all communications functionality rather than 10-14 complicated bills.

## Custom Sourcing Process

StrataCore’s custom sourcing process enabled World Vision to quickly evaluate several vendors, as well as complicated service options, to determine the best fit for their unique business needs.

After conducting a side-by-side comparison of all options, World Vision selected a UCaaS solution offered by Ring Central. They were selected based on their reputation, customer service, professional service offering, and bundling of Unified Communications services.

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“The market knowledge and intelligence that StrataCore brought to the table during the sourcing and negotiation process saved us valuable time and money.”

—Randy Boyd  
Infrastructure Architect, World Vision

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### Problem Statement

World Vision needed to update a 20-year-old PBX system, streamline voice providers, reduce costs and add a more robust feature set for their users.

Equally important was the need to reduce the risk posed by older systems. Costs were increased by the need for skilled technicians to manage the PBX’s.

### StrataCore Solution

Based on the business and technical requirements provided, StrataCore brought in several qualified providers who could exceed what World Vision expected with their new voice solution—a single voice provider, reduced costs, and expanded feature set.

### About Ring Central

RingCentral is a leading provider of cloud-based business communications and collaboration solutions. RingCentral’s cloud solution is easier to manage and more flexible and cost-efficient than legacy on premise communications systems. It meets the needs of modern distributed and mobile workforces spanning SMB to Enterprises globally.

### About StrataCore

StrataCore is the premier Data Center, IT Infrastructure, Network Connectivity, and Cloud Services agent in the Pacific Northwest. We partner with the industry’s top service providers to save you time and money - while maximizing business results. We offer unbiased, custom solutions while maintaining a clear view of the competitive landscape to optimize contract terms and pricing. Our market intelligence, tools, and detailed vendor selection process provides clients with the necessary insight to make informed IT decisions. For more information, visit <http://www.stratacore.com/>

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